

CPAE® ACCEPTANCE SPEECH NOTES

These are the actual one-page notes I brought on stage for my CPAE acceptance speech.

It's 1989 / Halloween party / 12th birthday

- Sometimes / speaking business / feels like that
- You hear the word "no" a lot...

14 years ago / early mid-life crisis

- In Europe - clarity

DC chapter of the NSA / Gregg Gregory

- Every NSA event: take notes / take action / biz grow
- My first big client / Patricia Fripp
- Bill Cates

Everyone in this room knows = that this job is HARD

- Discipline / focus / constant reinvention
- Beauty = all the help you need / here in this room
- ROSS BERNSTEIN showed us that
- Everyone / share time / knowledge / heart.

I know a lot about heart = healers

- Takes courage = find your voice / share your voice.
- Have to say no to others in order to share it

And NSA is here to help you

- Thank you CPAE committee & NSA
- You are changing lives
- One Axl Rose fan at a time

